

TIM Group

Q1 '24

Financial and Operating Figures



TELECOM ITALIA INVESTOR RELATIONS

Investor_relations@telecomitalia.it

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Disclaimer

The Q1 '24 financial and operating data have been extracted or derived, with the exception of some data, from the Financial Information at March 31, 2024 of the TIM Group, which has been prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and endorsed by the EU (designated as "IFRS").

The accounting policies and consolidation principles adopted in the preparation of the Q1 '24 financial results of the TIM Group are the same as those adopted in the TIM Group Annual Audited Consolidated Financial Statements as of 31 December 2022, to which reference can be made, except for the amendments to the standards issued by IASB and adopted starting from 1 January, 2024.

The Q1 '24 financial results of the TIM Group are unaudited.

Alternative Performance Measures

The TIM Group, in addition to the conventional financial performance measures established by IFRS, uses certain alternative performance measures for the purposes of enabling a better understanding of the performance of operations and the financial position of the TIM Group. In particular, such alternative performance measures include: EBITDA, EBIT, Organic change and impact of non-recurring items on revenue, EBITDA and EBIT; EBITDA margin and EBIT margin; net financial debt (carrying and adjusted amount), Equity Free Cash Flow, Operating Free Cash Flow (OFCF) and Operating Free Cash Flow (net of licences). Moreover, following the adoption of IFRS 16, the TIM Group uses the following additional alternative performance indicators: EBITDA After Lease ("EBITDA-AL"), Adjusted Net Financial Debt After Lease and Equity Free Cash Flow After Lease.

Such alternative performance measures are unaudited.

TIM Group Key Financials

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| | REPORTED | | | | | | ORGANIC ⁽¹⁾ | | | | | | | Change YoY % |
|--|---------------|---------------|---------------|---------------|---------------|---------------|------------------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|
| | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | Q1 '23 comparable base | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | |
| REVENUES | 3,847 | 3,999 | 4,107 | 4,343 | 16,296 | 3,930 | 3,883 | 3,847 | 3,999 | 4,107 | 4,343 | 16,296 | 3,930 | 1.2 |
| Domestic | 2,843 | 2,924 | 2,978 | 3,177 | 11,922 | 2,806 | 2,842 | 2,843 | 2,924 | 2,978 | 3,177 | 11,922 | 2,806 | (1.3) |
| o/w Wireline ⁽²⁾ | 2,080 | 2,161 | 2,153 | 2,370 | 8,764 | 2,055 | 2,079 | 2,080 | 2,161 | 2,153 | 2,370 | 8,764 | 2,055 | (1.2) |
| o/w Mobile ⁽²⁾ | 787 | 787 | 852 | 830 | 3,256 | 774 | 787 | 787 | 787 | 852 | 830 | 3,256 | 774 | (1.7) |
| Brazil | 1,012 | 1,086 | 1,138 | 1,176 | 4,412 | 1,134 | 1,049 | 1,012 | 1,086 | 1,138 | 1,176 | 4,412 | 1,134 | 8.1 |
| Other activities & Elim. | (8) | (11) | (9) | (10) | (38) | (10) | (8) | (8) | (11) | (9) | (10) | (38) | (10) | |
| SERVICE REVENUES | 3,524 | 3,687 | 3,771 | 3,971 | 14,953 | 3,673 | 3,559 | 3,524 | 3,687 | 3,771 | 3,971 | 14,953 | 3,673 | 3.2 |
| Domestic | 2,551 | 2,644 | 2,675 | 2,851 | 10,721 | 2,584 | 2,550 | 2,551 | 2,644 | 2,675 | 2,851 | 10,721 | 2,584 | 1.3 |
| o/w Wireline ⁽²⁾ | 1,897 | 1,969 | 1,939 | 2,150 | 7,955 | 1,923 | 1,896 | 1,897 | 1,969 | 1,939 | 2,150 | 7,955 | 1,923 | 1.4 |
| o/w Mobile ⁽²⁾ | 680 | 699 | 761 | 721 | 2,861 | 682 | 680 | 680 | 699 | 761 | 721 | 2,861 | 682 | 0.4 |
| Brazil | 981 | 1,055 | 1,104 | 1,131 | 4,271 | 1,099 | 1,017 | 981 | 1,055 | 1,104 | 1,131 | 4,271 | 1,099 | 8.1 |
| Other activities & Elim. | (8) | (12) | (8) | (11) | (39) | (10) | (8) | (8) | (12) | (8) | (11) | (39) | (10) | |
| EBITDA | 1,039 | 1,631 | 1,547 | 1,493 | 5,710 | 1,420 | 1,476 | 1,459 | 1,641 | 1,687 | 1,596 | 6,383 | 1,500 | 1.6 |
| Domestic | 582 | 1,100 | 986 | 909 | 3,577 | 886 | 1,000 | 1,000 | 1,107 | 1,123 | 1,012 | 4,242 | 966 | (3.4) |
| Brazil | 459 | 534 | 561 | 587 | 2,141 | 535 | 478 | 461 | 537 | 564 | 587 | 2,149 | 535 | 11.8 |
| Other activities & Elim. | (2) | (3) | - | (3) | (8) | (1) | (2) | (2) | (3) | - | (3) | (8) | (1) | |
| EBITDA After Lease | 769 | 1,358 | 1,280 | 1,224 | 4,631 | 1,157 | 1,201 | 1,189 | 1,368 | 1,420 | 1,327 | 5,304 | 1,237 | 3.0 |
| Domestic | 454 | 966 | 853 | 769 | 3,042 | 752 | 872 | 872 | 973 | 990 | 872 | 3,707 | 832 | (4.6) |
| Brazil | 317 | 395 | 427 | 458 | 1,597 | 406 | 331 | 319 | 398 | 430 | 458 | 1,605 | 406 | 22.7 |
| Other activities & Elim. | (2) | (3) | - | (3) | (8) | (1) | (2) | (2) | (3) | - | (3) | (8) | (1) | |
| CAPEX net of licences | 837 | 892 | 916 | 1,337 | 3,982 | 940 | 846 | 837 | 892 | 916 | 1,337 | 3,982 | 933 | 10.3 |
| Domestic | 606 | 719 | 728 | 1,095 | 3,148 | 688 | 606 | 606 | 719 | 728 | 1,095 | 3,148 | 681 | 12.4 |
| Brazil | 231 | 173 | 188 | 242 | 834 | 252 | 240 | 231 | 173 | 188 | 242 | 834 | 252 | 5.1 |
| EFCF | (117) | (50) | (71) | 1,001 | 763 | (790) | | | | | | | | |
| EFCF After Lease | (397) | (236) | (274) | 843 | (64) | (973) | | | | | | | | |
| NET DEBT ⁽³⁾ | 25,820 | 26,163 | 26,338 | 25,656 | 25,656 | 26,644 | | | | | | | | |
| NET DEBT After Lease ⁽³⁾ | 20,455 | 20,815 | 21,184 | 20,349 | 20,349 | 21,370 | | | | | | | | |

(1) Organic figures excluding non-recurring items and change in the scope of consolidation. Comparable base also excluding exchange rate fluctuations (Q1 '24 avg. exchange-rate 5.38 R\$/€) (2) 2023 Domestic wireline and mobile revenues and service revenues restated following the revision of internal contracts for the provision of services to TIM S.p.A. employees, with no impacts on total Domestic revenues and service revenues (3) Adjusted

Financial and Operating Figures Q1 '24
Investor Relations



TIM Group Profit & Loss

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Unaudited figures

| | FY '21 | Q1 '22 | H1 '22 | 9M '22 | FY '22 | Q1 '23 | H1 '23 | 9M '23 | FY '23 | Q1 '24 |
|--|----------------|--------------|--------------|----------------|----------------|--------------|--------------|---------------|----------------|--------------|
| REVENUES | 15,316 | 3,644 | 7,557 | 11,529 | 15,788 | 3,847 | 7,846 | 11,953 | 16,296 | 3,930 |
| Other Income | 272 | 37 | 78 | 127 | 213 | 37 | 109 | 145 | 206 | 34 |
| TOTAL OPERATING REVENUES AND OTHER INCOME | 15,588 | 3,681 | 7,635 | 11,656 | 16,001 | 3,884 | 7,955 | 12,098 | 16,502 | 3,964 |
| Acquisition of goods and services | (6,550) | (1,620) | (3,385) | (5,195) | (7,239) | (1,756) | (3,579) | (5,410) | (7,518) | (1,816) |
| Employee benefits expenses | (2,941) | (731) | (1,554) | (2,436) | (3,180) | (1,089) | (1,711) | (2,291) | (2,987) | (711) |
| Other operating expenses | (1,502) | (168) | (342) | (525) | (816) | (181) | (338) | (638) | (872) | (194) |
| Internally generated assets and Others | 485 | 154 | 304 | 445 | 581 | 181 | 343 | 458 | 585 | 177 |
| EBITDA ⁽¹⁾ | 5,080 | 1,316 | 2,658 | 3,945 | 5,347 | 1,039 | 2,670 | 4,217 | 5,710 | 1,420 |
| EBITDA Margin | 33.2% | 36.1% | 35.2% | 34.2% | 33.9% | 27.0% | 34.0% | 35.3% | 35.0% | 36.1% |
| Depreciation and amortization | (4,490) | (1,107) | (2,295) | (3,540) | (4,777) | (1,201) | (2,429) | (3,643) | (4,863) | (1,204) |
| Gains (losses) on disposals of non-current assets | 1 | - | 34 | 33 | 36 | - | (2) | (3) | (11) | (1) |
| Impairment reversals (losses) on non-current assets | (4,120) | - | - | - | - | - | - | (3) | - | (8) |
| EBIT | (3,529) | 209 | 397 | 438 | 606 | (162) | 239 | 568 | 836 | 207 |
| EBIT Margin | -23.0% | 5.7% | 5.3% | 3.8% | 3.8% | -4.2% | 3.0% | 4.8% | 5.1% | 5.3% |
| Income (loss) equity invest. valued equity method | 164 | 16 | 31 | 203 | 229 | (4) | (12) | (30) | 24 | (5) |
| Net Financial Income / (Expenses) | (1,150) | (317) | (686) | (1,075) | (1,423) | (371) | (757) | (1,232) | (1,740) | (502) |
| Profit (loss) before tax from continuing operations | (4,515) | (92) | (258) | (434) | (588) | (537) | (530) | (694) | (880) | (300) |
| Income tax expense | (3,885) | (50) | (102) | (2,109) | (2,066) | (85) | (143) | (206) | (227) | (42) |
| Profit (loss) from continuing operations | (8,400) | (142) | (360) | (2,543) | (2,654) | (622) | (673) | (900) | (1,107) | (342) |
| Discontinued operations/Non-current assets held for sale | - | - | - | - | - | - | - | - | - | - |
| PROFIT (LOSS) | (8,400) | (142) | (360) | (2,543) | (2,654) | (622) | (673) | (900) | (1,107) | (342) |
| Parent Company | (8,652) | (204) | (483) | (2,728) | (2,925) | (689) | (813) | (1,124) | (1,441) | (400) |
| Minorities | 252 | 62 | 123 | 185 | 271 | 67 | 140 | 224 | 334 | 58 |
| Non-Recurring Items ⁽²⁾ | 8,653 | 53 | 289 | 2,371 | 2,437 | 427 | 438 | 598 | 670 | 93 |
| PROFIT (LOSS) NET NON-RECURRING ITEMS | 253 | (89) | (71) | (172) | (217) | (195) | (235) | (302) | (437) | (249) |

(1) Non-recurring items € 80m in Q1 '24 (€ 420m in Q1 '23), o/w €53m related to personnel costs (€ 416m in Q1 '23)

(2) Includes provisions for personnel (2021-26 layoffs ex art.4 Fornero Law), claims and litigation

TIM Group Cash Flow & Net Debt

€m, IFRS 16 & After Lease view

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Unaudited figures

| | Q1 '22 | H1 '22 | 9M '22 | FY '22 | Q1 '23 | H1 '23 | 9M '23 | FY '23 | Q1 '24 |
|---|---------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|---------------|
| EBITDA | 1,316 | 2,658 | 3,945 | 5,347 | 1,039 | 2,670 | 4,217 | 5,710 | 1,420 |
| CAPEX | (932) | (1,906) | (2,762) | (4,077) | (837) | (1,729) | (2,645) | (3,982) | (940) |
| <i>o/w spectrum</i> | - | (89) | (98) | (98) | - | - | - | - | - |
| CHANGE IN WORKING CAPITAL | (80) | (399) | (2,311) | (1,895) | 96 | (179) | (449) | 873 | (482) |
| Change in net operating working capital | (91) | (261) | (2,389) | (1,736) | (157) | (262) | (515) | 1,261 | (553) |
| <i>Change in inventories</i> | (20) | (37) | (55) | (35) | (41) | (53) | (50) | (31) | (44) |
| <i>Change in trade receivables</i> | 222 | 77 | 32 | (81) | 164 | 126 | 13 | (39) | 148 |
| <i>Change in trade payables</i> | (497) | (753) | (866) | (8) | (722) | (512) | (730) | 204 | (696) |
| <i>Other changes in operating receivables/payables</i> ⁽¹⁾ | 204 | 452 | (1,500) | (1,612) | 442 | 177 | 252 | 1,127 | 39 |
| Change in provisions for employee benefits | 38 | 241 | 474 | 156 | 243 | 235 | 108 | (291) | 24 |
| Change in operating provisions and other changes | (27) | (379) | (396) | (315) | 10 | (152) | (42) | (97) | 47 |
| OPERATING FREE CASH FLOW Reported | 304 | 353 | (1,128) | (625) | 298 | 762 | 1,123 | 2,601 | (2) |
| Licence | (186) | (469) | (2,217) | (2,242) | - | (24) | (24) | (48) | - |
| OPERATING FREE CASH FLOW net of Licence | 490 | 822 | 1,089 | 1,617 | 298 | 786 | 1,147 | 2,649 | (2) |
| Financial Expenses | (308) | (660) | (1,028) | (1,389) | (359) | (791) | (1,257) | (1,702) | (447) |
| Cash Taxes & Other ⁽²⁾ | 119 | 176 | 200 | 396 | (56) | (162) | (128) | (184) | (341) |
| <i>o/w Substitute Tax</i> | - | - | - | 231 | - | - | - | - | - |
| Net Cash Flow from discontinued operations | - | - | - | - | - | - | - | - | - |
| EQUITY FREE CASH FLOW | 301 | 338 | 261 | 624 | (117) | (167) | (238) | 763 | (790) |
| Dividends and change in Equity | (26) | (30) | (44) | (66) | (38) | (86) | (164) | (189) | (39) |
| Disposal and Financial investments ⁽³⁾ | (11) | (1,771) | (589) | (666) | (5) | (57) | (74) | (33) | (9) |
| Licence | (186) | (469) | (2,217) | (2,242) | - | (24) | (24) | (48) | - |
| IFRS & IAS | (530) | (535) | (728) | (827) | (296) | (465) | (474) | (785) | (150) |
| NET CASH FLOW | (452) | (2,467) | (3,317) | (3,177) | (456) | (799) | (974) | (292) | (988) |
| EQUITY FREE CASH FLOW | 301 | 338 | 261 | 624 | (117) | (167) | (238) | 763 | (790) |
| Lease Impact | (178) | (322) | (496) | (650) | (280) | (466) | (669) | (827) | (183) |
| EQUITY FREE CASH FLOW AFTER LEASE | 123 | 16 | (235) | (26) | (397) | (633) | (907) | (64) | (973) |
| NET DEBT | 22,639 | 24,654 | 25,504 | 25,364 | 25,820 | 26,163 | 26,338 | 25,656 | 26,644 |
| Lease Impact | (4,966) | (5,385) | (5,404) | (5,349) | (5,365) | (5,348) | (5,154) | (5,307) | (5,274) |
| NET DEBT After Lease | 17,673 | 19,269 | 20,100 | 20,015 | 20,455 | 20,815 | 21,184 | 20,349 | 21,370 |

(1) FY '23 including € 758m NRRP, o/w € 270m cashed-in Dec. '23 and € 488m as financial assets (cashed-in Jan. '24) (2) Q1 '24 including €249m foreclosure ("VAS services" investigation) annulled by the Court of re-examination on 24 April 2024 (3) FY '22 figure including Daphne 3 disposal (+€ 1,184m), Ol acquisition (-€ 1,874m) and other M&A (+€ 24m)

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Working Capital

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| | TIM Group ⁽¹⁾ | | | Domestic | | | Brasil | | |
|---|--------------------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|
| | Q1 '23 | Q1 '24 | Δ abs | Q1 '23 | Q1 '24 | Δ abs | Q1 '23 | Q1 '24 | Δ abs |
| Operating WC & Other | 96 | (482) | (578) | 158 | (246) | (404) | (61) | (235) | (174) |
| License | - | - | - | - | - | - | - | - | - |
| License paid in the year | - | - | - | - | - | - | - | - | - |
| Non recurring items (not paid) | (420) | (80) | 340 | (418) | (80) | 338 | (2) | - | 2 |
| Recurring Operating WC | (324) | (562) | (238) | (260) | (326) | (66) | (63) | (235) | (172) |
| Inventory | | | | (29) | (30) | (1) | | | |
| Trade Receivables | | | | 159 | 212 | 53 | | | |
| Trade Payables | | | | (665) | (573) | 92 | | | |
| Other Operating Payables/Receivables & Funds | | | | 275 | 65 | (210) | | | |
| - o/w Litigations & Settlements | | | | (36) | (79) | (43) | | | |
| - o/w Payables vs. Personnel | | | | 131 | 54 | (77) | | | |
| - o/w Personnel Exit (Fornero Law) | | | | (136) | (157) | (21) | | | |
| - o/w VAT | | | | 389 | 426 | 37 | | | |
| - o/w Billing ⁽²⁾ | | | | (39) | (70) | (31) | | | |
| - o/w Net Debts vs INPS | | | | (14) | (29) | (15) | | | |
| - o/w Deferred Costs & Revenues | | | | (37) | (17) | 20 | | | |
| - o/w Payment in Advance vs Suppliers/Customers | | | | 34 | (38) | (72) | | | |
| - o/w National Recovery & Resilience Plan | | | | - | - | - | | | |

TIM Group Balance Sheet

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| | Q1 '22 | H1 '22 | 9M '22 | FY '22 | Q1 '23 | H1 '23 | 9M '23 | FY '23 | Q1 '24 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CURRENT ASSETS | 10,272 | 11,878 | 10,708 | 10,232 | 9,458 | 9,563 | 10,475 | 10,880 | 9,123 |
| Trade and miscellaneous receivables and other current assets | 4,420 | 4,481 | 4,527 | 4,539 | 4,496 | 4,676 | 4,642 | 4,699 | 5,134 |
| Cash and cash equivalents | 3,272 | 2,391 | 3,519 | 3,555 | 2,660 | 2,385 | 3,291 | 2,912 | 1,285 |
| Discontinued operations/assets held for sale | - | 2,631 | 20 | - | - | - | 1 | - | - |
| <i>o/w of a financial nature</i> | - | - | - | - | - | - | - | - | - |
| <i>o/w of a non-financial nature</i> | - | 2,631 | 20 | - | - | - | 1 | - | - |
| Securities other than investments, other financial receivables and other current financial assets | 2,122 | 1,883 | 1,907 | 1,600 | 1,679 | 1,897 | 1,822 | 2,571 | 2,024 |
| Inventories | 309 | 324 | 344 | 322 | 363 | 377 | 364 | 345 | 388 |
| Current income tax receivables | 88 | 114 | 336 | 147 | 145 | 134 | 201 | 191 | 154 |
| Current financial receivables arising from lease contracts | 61 | 54 | 55 | 69 | 115 | 94 | 154 | 162 | 138 |
| Other investments | - | - | - | - | - | - | - | - | - |
| NON-CURRENT ASSETS | 56,023 | 54,691 | 52,399 | 51,795 | 51,823 | 51,766 | 51,092 | 51,279 | 51,044 |
| Intangible assets | 26,063 | 26,908 | 26,929 | 26,767 | 26,665 | 26,680 | 26,429 | 26,292 | 26,123 |
| Goodwill | 18,657 | 19,009 | 19,082 | 19,111 | 19,118 | 19,202 | 19,188 | 19,170 | 19,160 |
| Intangible assets with a finite useful life | 7,406 | 7,899 | 7,847 | 7,656 | 7,547 | 7,478 | 7,241 | 7,122 | 6,963 |
| Tangible assets | 13,692 | 13,971 | 14,022 | 14,100 | 14,094 | 14,292 | 14,348 | 14,692 | 14,743 |
| Property, plant and equipment owned | 13,692 | 13,971 | 14,022 | 14,100 | 14,094 | 14,292 | 14,348 | 14,692 | 14,743 |
| Right of Use assets | 5,177 | 5,554 | 5,517 | 5,488 | 5,545 | 5,528 | 5,355 | 5,515 | 5,419 |
| Other assets | 11,091 | 8,258 | 5,931 | 5,440 | 5,519 | 5,266 | 4,960 | 4,780 | 4,759 |
| Miscellaneous receivables and other non-current assets | 2,353 | 2,343 | 2,356 | 2,365 | 2,395 | 2,467 | 2,302 | 2,187 | 2,195 |
| Non-current financial assets | 2,089 | 2,011 | 2,140 | 1,651 | 1,697 | 1,300 | 1,172 | 1,215 | 1,178 |
| <i>o/w receivable for lease contracts</i> | 50 | 50 | 49 | 49 | 48 | 141 | 113 | 112 | 111 |
| <i>o/w other non-current financial assets</i> | 2,039 | 1,961 | 2,091 | 1,602 | 1,649 | 1,159 | 1,059 | 1,103 | 1,067 |
| Deferred tax assets | 3,470 | 3,441 | 772 | 769 | 779 | 782 | 790 | 701 | 700 |
| Other investments | 134 | 128 | 105 | 116 | 111 | 152 | 150 | 140 | 150 |
| Investments in associates and joint ventures accounted for using the equity method | 3,045 | 335 | 558 | 539 | 537 | 565 | 546 | 537 | 536 |
| TOTAL ASSETS | 66,295 | 66,569 | 63,107 | 62,027 | 61,281 | 61,329 | 61,567 | 62,159 | 60,167 |

TIM Group Balance Sheet

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| | Q1 '22 | H1 '22 | 9M '22 | FY '22 | Q1 '23 | H1 '23 | 9M '23 | FY '23 | Q1 '24 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CURRENT LIABILITIES | 13,739 | 14,200 | 13,214 | 14,142 | 14,069 | 16,542 | 14,862 | 16,020 | 14,560 |
| Trade and miscellaneous payables and other current liabilities | 9,655 | 9,410 | 7,591 | 8,199 | 8,019 | 8,158 | 7,894 | 9,384 | 9,053 |
| Current financial liabilities | 3,811 | 4,550 | 5,614 | 5,909 | 6,007 | 8,370 | 6,943 | 6,609 | 5,484 |
| <i>o/w liabilities for financing contracts and others</i> | 3,128 | 3,768 | 4,808 | 5,039 | 5,163 | 7,497 | 6,096 | 5,771 | 4,627 |
| <i>o/w liabilities for lease contracts</i> | 683 | 782 | 806 | 870 | 844 | 873 | 847 | 838 | 857 |
| Liabilities directly associated with Discontinued operations/Non-current assets held for sale | - | 1 | - | - | - | - | 1 | - | - |
| <i>o/w of a financial nature</i> | - | - | - | - | - | - | - | - | - |
| <i>o/w of a non-financial nature</i> | - | 1 | - | - | - | - | 1 | - | - |
| Current income tax payables | 273 | 239 | 9 | 34 | 43 | 14 | 24 | 27 | 23 |
| NON-CURRENT LIABILITIES | 29,821 | 29,844 | 30,742 | 29,160 | 29,043 | 26,523 | 28,903 | 28,626 | 28,600 |
| Non-current financial liabilities | 26,579 | 26,469 | 27,506 | 26,336 | 25,861 | 23,516 | 25,967 | 26,027 | 25,951 |
| <i>o/w liabilities for financing contracts and others</i> | 22,185 | 21,762 | 22,804 | 21,739 | 21,177 | 18,806 | 21,393 | 21,284 | 21,285 |
| <i>o/w liabilities for lease contracts</i> | 4,394 | 4,707 | 4,702 | 4,597 | 4,684 | 4,710 | 4,574 | 4,743 | 4,666 |
| Miscellaneous payables and other non-current liabilities | 1,366 | 1,322 | 1,017 | 1,146 | 1,103 | 1,031 | 1,061 | 1,326 | 1,345 |
| Employee benefits | 700 | 812 | 972 | 684 | 965 | 943 | 843 | 511 | 514 |
| Provisions | 956 | 1,007 | 1,010 | 910 | 942 | 844 | 840 | 679 | 693 |
| Deferred tax liabilities | 220 | 234 | 237 | 84 | 172 | 189 | 192 | 83 | 97 |
| TOTAL LIABILITIES | 43,560 | 44,044 | 43,956 | 43,302 | 43,112 | 43,065 | 43,765 | 44,646 | 43,160 |
| EQUITY | 22,735 | 22,525 | 19,151 | 18,725 | 18,169 | 18,264 | 17,802 | 17,513 | 17,007 |
| Equity attributable to equity owners of the Parent | 17,786 | 17,590 | 15,461 | 15,061 | 14,463 | 14,428 | 13,992 | 13,646 | 13,197 |
| Equity attributable to Minority Interests | 4,949 | 4,935 | 3,690 | 3,664 | 3,706 | 3,836 | 3,810 | 3,867 | 3,810 |
| TOTAL LIABILITIES & EQUITY | 66,295 | 66,569 | 63,107 | 62,027 | 61,281 | 61,329 | 61,567 | 62,159 | 60,167 |

Domestic Results

€m, IFRS 16 & After Lease view

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Unaudited figures

| | REPORTED | | | | | | ORGANIC ⁽¹⁾ | | | | | | | |
|---|----------|--------|--------|--------|--------|--------|------------------------|--------|--------|--------|--------|--------|--------|--------------|
| | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | Q1 '23 comparable base | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | Change YoY % |
| REVENUES | 2,843 | 2,924 | 2,978 | 3,177 | 11,922 | 2,806 | 2,842 | 2,843 | 2,924 | 2,978 | 3,177 | 11,922 | 2,806 | (1.3) |
| Service Revenues | 2,551 | 2,644 | 2,675 | 2,851 | 10,721 | 2,584 | 2,550 | 2,551 | 2,644 | 2,675 | 2,851 | 10,721 | 2,584 | 1.3 |
| Wireline Services ⁽²⁾ | 1,897 | 1,969 | 1,939 | 2,150 | 7,955 | 1,923 | 1,896 | 1,897 | 1,969 | 1,939 | 2,150 | 7,955 | 1,923 | 1.4 |
| Retail | 1,253 | 1,284 | 1,274 | 1,495 | 5,306 | 1,286 | 1,253 | 1,253 | 1,284 | 1,274 | 1,495 | 5,306 | 1,286 | 2.7 |
| National Wholesale + FiberCop | 417 | 436 | 424 | 417 | 1,694 | 420 | 417 | 417 | 436 | 424 | 417 | 1,694 | 420 | 0.8 |
| International Wholesale | 226 | 248 | 242 | 241 | 957 | 213 | 225 | 226 | 248 | 242 | 241 | 957 | 213 | (5.3) |
| Other | 1 | 1 | (1) | (3) | (2) | 4 | 1 | 1 | 1 | (1) | (3) | (2) | 4 | |
| Mobile Services ⁽²⁾ | 680 | 699 | 761 | 721 | 2,861 | 682 | 680 | 680 | 699 | 761 | 721 | 2,861 | 682 | 0.4 |
| Retail | 593 | 598 | 613 | 621 | 2,425 | 582 | 593 | 593 | 598 | 613 | 621 | 2,425 | 582 | (1.8) |
| Wholesale and Other | 87 | 101 | 148 | 100 | 436 | 100 | 87 | 87 | 101 | 148 | 100 | 436 | 100 | 14.9 |
| Elimination & Other | (26) | (24) | (25) | (20) | (95) | (21) | (26) | (26) | (24) | (25) | (20) | (95) | (21) | |
| Handsets | 292 | 280 | 303 | 326 | 1,201 | 222 | 292 | 292 | 280 | 303 | 326 | 1,201 | 222 | (24.0) |
| OPEX | 2,261 | 1,824 | 1,992 | 2,268 | 8,345 | 1,920 | 1,842 | 1,843 | 1,817 | 1,855 | 2,165 | 7,680 | 1,840 | (0.1) |
| EBITDA | 582 | 1,100 | 986 | 909 | 3,577 | 886 | 1,000 | 1,000 | 1,107 | 1,123 | 1,012 | 4,242 | 966 | (3.4) |
| EBITDA Margin | 20.5% | 37.6% | 33.1% | 28.6% | 30.0% | 31.6% | 35.2% | 35.2% | 37.9% | 37.7% | 31.9% | 35.6% | 34.4% | (0.8 p.p.) |
| EBITDA After Lease | 454 | 966 | 853 | 769 | 3,042 | 752 | 872 | 872 | 973 | 990 | 872 | 3,707 | 832 | (4.6) |
| EBITDA AL Margin | 16.0% | 33.0% | 28.6% | 24.2% | 25.5% | 26.8% | 30.7% | 30.7% | 33.3% | 33.2% | 27.4% | 31.1% | 29.7% | (1.0 p.p.) |
| CAPEX net of licences | 606 | 719 | 728 | 1,095 | 3,148 | 688 | 606 | 606 | 719 | 728 | 1,095 | 3,148 | 681 | 12.4 |
| % on revenues | 21.3% | 24.6% | 24.4% | 34.5% | 26.4% | 24.5% | 21.3% | 21.3% | 24.6% | 24.4% | 34.5% | 26.4% | 24.3% | 3.0 p.p. |
| Headcount EoP | 40,906 | 40,903 | 39,186 | 37,901 | 37,901 | 37,888 | | | | | | | | |

Domestic Wireline

€m, IFRS 16

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Unaudited figures

| | REPORTED | | | | | | ORGANIC ⁽¹⁾ | | | | | | | |
|--|----------|--------|--------|--------|--------|--------|------------------------|--------|--------|--------|--------|--------|--------|--------------|
| | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | Q1 '23 comparable base | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | Change YoY % |
| WIRES REVENUES⁽²⁾ | 2,080 | 2,161 | 2,153 | 2,370 | 8,764 | 2,055 | 2,079 | 2,080 | 2,161 | 2,153 | 2,370 | 8,764 | 2,055 | (1.2) |
| Wireline Service Revenues⁽²⁾ | 1,897 | 1,969 | 1,939 | 2,150 | 7,955 | 1,923 | 1,896 | 1,897 | 1,969 | 1,939 | 2,150 | 7,955 | 1,923 | 1.4 |
| Retail Services | 1,253 | 1,284 | 1,274 | 1,495 | 5,306 | 1,286 | 1,253 | 1,253 | 1,284 | 1,274 | 1,495 | 5,306 | 1,286 | 2.7 |
| o/w Broadband and content | 482 | 494 | 499 | 507 | 1,983 | 508 | 482 | 482 | 494 | 499 | 507 | 1,983 | 508 | 5.5 |
| o/w ICT Services | 373 | 396 | 383 | 587 | 1,739 | 396 | 373 | 373 | 396 | 383 | 587 | 1,739 | 396 | 6.2 |
| National Wholesale + FiberCop | 417 | 436 | 424 | 417 | 1,694 | 420 | 417 | 417 | 436 | 424 | 417 | 1,694 | 420 | 0.8 |
| International Wholesale | 226 | 248 | 242 | 241 | 957 | 213 | 225 | 226 | 248 | 242 | 241 | 957 | 213 | (5.3) |
| Other | 1 | 1 | (1) | (3) | (2) | 4 | 1 | 1 | 1 | (1) | (3) | (2) | 4 | |
| Equipments | 183 | 192 | 214 | 219 | 809 | 132 | 183 | 183 | 192 | 214 | 219 | 809 | 132 | (28.1) |
| Retail lines ('000) | | | | | | | 8,216 | 8,216 | 8,141 | 8,066 | 7,975 | 7,975 | 7,881 | (4.1) |
| Churn rate % ⁽³⁾ | | | | | | | 3.4 | 3.3 | 3.1 | 3.0 | 3.7 | 13.1 | 3.9 | 0.5 p.p. |
| Broadband | | | | | | | 7,379 | 7,379 | 7,318 | 7,260 | 7,196 | 7,196 | 7,130 | (3.4) |
| Consumer | | | | | | | 6,213 | 6,213 | 6,154 | 6,091 | 6,024 | 6,024 | 5,960 | (4.1) |
| Business ⁽⁴⁾ | | | | | | | 1,165 | 1,165 | 1,164 | 1,169 | 1,172 | 1,172 | 1,170 | 0.4 |
| UBB | | | | | | | 5,487 | 5,487 | 5,531 | 5,553 | 5,580 | 5,580 | 5,616 | 2.3 |
| Wholesale lines ('000) | | | | | | | 7,453 | 7,453 | 7,365 | 7,297 | 7,247 | 7,247 | 7,201 | (3.4) |
| Local Loop Unbundling | | | | | | | 1,744 | 1,744 | 1,666 | 1,603 | 1,537 | 1,537 | 1,466 | (15.9) |
| Wholesale Line Rental | | | | | | | 135 | 135 | 130 | 126 | 122 | 122 | 116 | (14.0) |
| Bitstream Naked | | | | | | | 367 | 367 | 347 | 327 | 309 | 309 | 291 | (20.8) |
| UBB | | | | | | | 5,206 | 5,206 | 5,222 | 5,241 | 5,280 | 5,280 | 5,328 | 2.3 |
| ARPU Consumer (€/month) | | | | | | | 27.3 | 27.3 | 28.0 | 28.2 | 28.8 | 28.1 | 29.2 | 6.9 |

(1) Excluding non-recurring items and change in consolidation area; comparable base also excluding exchange rate fluctuations restated following the revision of internal contracts for the provision of services to TIM S.p.A. employees, with no impacts on total Domestic revenues and service revenues rates reclassified starting from 2024 for some refinements in churn details; 2023 comparable base reclassified too

(2) 2023 wireline revenues and service revenues

(3) Churn

(4) Including SMB broadband lines (823k in Q1 '24)

| | |
|--|--|
| WIRELINE REVENUES | Total revenues of Domestic Wireline, including services and equipment |
| Wireline Service Revenues | Including retail, domestic wholesale, Sparkle (TIS Group), adjustments and eliminations |
| Retail Services <i>o/w Broadband and content</i> <i>o/w ICT Services</i> | Retail service revenues: consumer + business (including revenues generated by TIM Factories) Data services (xDSL, FTTx), TIM Vision and other contents, TIM Game Cloud, Security, IT and other B2B services. Including revenues generated by TIM Factories |
| National Wholesale + FiberCop | Revenues from OLOs, regulated and not regulated (organization view) and from FiberCop (consolidated by line from Q2) |
| International Wholesale | TIM Sparkle Group revenues |
| Other | Intercompany adjustment and elimination |
| Equipments | Equipment sold, including consumer (routers, set-top-box, etc) and B2B (IRU, IT hardware, local networks equipment, etc) |
| Retail lines ('000) | Fixed accesses, including both voice, broadband (xDSL, FTTx) and data only lines. Gigabit Ethernet (GBE) FTTH lines included |
| Churn rate % | Percentage of line lost on average nr of lines in the reported period |
| Broadband | All active broadband lines, including xDSL and FTTx |
| Consumer | <i>Active broadband lines on Consumer customers</i> |
| Business | <i>Active broadband lines on Corporate and Small/Medium enterprises</i> |
| UBB | <i>All active fiber line retail customers (FTTx and enterprise data lines) and Fixed Wireless Accesses (FWA). Gigabit Ethernet (GBE) FTTH lines included</i> |
| Wholesale lines ('000) | Total number of wholesale lines |
| Local Loop Unbundling | Nr. of wholesale accesses to the copper local access network (SULL, VULL and NGA included) |
| Wholesale Line Rental | Nr. of rented wholesale lines enabling OLOs to resell basic and advanced telephone and associated services |
| Bitstream Naked | Nr. of wholesale copper access lines with no RTG/ISDN/WLR voice service, used by OLOs for ADSL data service. |
| UBB | Nr. of FTTx accesses on TIM's fiber network |
| ARPU Consumer | Consumer service revenues divided by average active consumer CB (€/line/month) |

Domestic Mobile

€m, IFRS 16

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Unaudited figures

| | REPORTED | | | | | | ORGANIC ⁽¹⁾ | | | | | | | |
|--|----------|--------|--------|--------|--------|--------|------------------------|--------|--------|--------|--------|--------|--------|--------------|
| | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | Q1 '23 comparable base | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | Change YoY % |
| MOBILE REVENUES ⁽²⁾ | 787 | 787 | 852 | 830 | 3,256 | 774 | 787 | 787 | 787 | 852 | 830 | 3,256 | 774 | (1.7) |
| Mobile Service Revenues ⁽²⁾ | 680 | 699 | 761 | 721 | 2,861 | 682 | 680 | 680 | 699 | 761 | 721 | 2,861 | 682 | 0.4 |
| Retail Services | 593 | 598 | 613 | 621 | 2,425 | 582 | 593 | 593 | 598 | 613 | 621 | 2,425 | 582 | (1.8) |
| <i>o/w Incoming</i> | 27 | 28 | 25 | 26 | 106 | 12 | 27 | 27 | 28 | 25 | 26 | 106 | 12 | (55.0) |
| Wholesale and Other | 87 | 101 | 148 | 100 | 436 | 100 | 87 | 87 | 101 | 148 | 100 | 436 | 100 | 14.9 |
| Handsets and Handsets Bundle | 107 | 88 | 91 | 109 | 395 | 92 | 107 | 107 | 88 | 91 | 109 | 395 | 92 | (14.6) |
| Total number of lines ('000) | | | | | | | 30,201 | 30,201 | 30,251 | 30,232 | 30,128 | 30,128 | 29,995 | (0.7) |
| Churn rate % | | | | | | | 3.7 | 3.7 | 2.8 | 3.1 | 3.3 | 12.8 | 3.3 | (0.4 p.p.) |
| Human | | | | | | | 18,297 | 18,297 | 18,269 | 18,201 | 18,071 | 18,071 | 17,908 | (2.1) |
| Not Human (M2M) | | | | | | | 11,904 | 11,904 | 11,982 | 12,031 | 12,057 | 12,057 | 12,087 | 1.5 |
| Calling lines | | | | | | | 27,576 | 27,576 | 27,667 | 27,622 | 27,506 | 27,506 | 27,441 | (0.5) |
| Human Calling | | | | | | | 15,673 | 15,673 | 15,685 | 15,591 | 15,449 | 15,449 | 15,353 | (2.0) |
| Broadband Users | | | | | | | 12,584 | 12,584 | 12,662 | 12,705 | 12,592 | 12,592 | 12,703 | 0.9 |
| LTE Users | | | | | | | 12,273 | 12,273 | 12,371 | 12,428 | 12,333 | 12,333 | 12,444 | 1.4 |
| Usage Data (GB/users/month) | | | | | | | 15.4 | 15.4 | 16.2 | 17.8 | 16.9 | 16.6 | 17.2 | 11.7 |
| ARPU Consumer - Human calling (€/month) | | | | | | | 10.6 | 10.6 | 10.7 | 11.0 | 11.1 | 10.8 | 10.6 | (0.6) |

| | |
|--|---|
| MOBILE REVENUES | Total mobile revenues, including services, handsets and handsets bundle |
| Mobile Service Revenues | Mobile service revenues, including retail, wholesale and other |
| Retail Services <i>o/w Incoming</i> | Retail service revenues, consumer and business including voice, messaging, browsing and content Revenues for voice traffic terminated on TIM mobile customers including visitors MVNOs and visitors. Inwit revenues and colocation on mobile sites until Q1 '20 |
| Wholesale and Other | |
| Handsets and Handsets Bundle | Mobile handsets sales and handsets bundles |
| Total number of lines | Total mobile customer base, human and not human ('000) |
| Churn rate % | Percentage of line lost on average nr of lines in the reported period |
| Human | Total nr. of human lines |
| Not Human (M2M) | Total nr. of not human lines, including machine to machine and data-only SIMs (eg. for tablets) |
| Calling lines | Nr. of active lines (calling at least once within the last month of the reported quarter) |
| Human Calling | Nr. of human active lines (calling at least once within the last month of the reported quarter) |
| Broadband Users | Mobile customers using data services |
| LTE Users | Mobile customer using (also) 4G (LTE) data services |
| Usage Data | Average data usage (GB/broadband users/month) - Data volumes net of Visitors, Roamers and MVNO (Noverca/Kena volumes included) |
| ARPU Consumer - Human calling | Consumer service revenues divided by average consumer human calling CB (€/line/month) |

| | Q1 '23 | Q2 '23 | Q3 '23 | Q4 '23 | FY '23 | Q1 '24 | Change YoY % |
|---|--------------|--------------|--------------|--------------|---------------|--------------|--------------|
| REVENUES | 5,640 | 5,863 | 6,056 | 6,275 | 23,834 | 6,096 | 8.1 |
| Service Revenues | 5,467 | 5,694 | 5,876 | 6,034 | 23,071 | 5,910 | 8.1 |
| <i>o/w Mobile</i> | 5,152 | 5,374 | 5,550 | 5,707 | 21,783 | 5,578 | 8.2 |
| <i>o/w Fixed</i> | 314 | 321 | 324 | 328 | 1,287 | 332 | 5.6 |
| Handsets | 173 | 169 | 180 | 241 | 763 | 186 | 7.5 |
| OPEX | 3,081 | 2,980 | 3,064 | 3,147 | 12,272 | 3,220 | 4.5 |
| EBITDA | 2,559 | 2,883 | 2,992 | 3,128 | 11,562 | 2,876 | 12.4 |
| EBITDA margin | 45.4% | 49.2% | 49.4% | 49.8% | 48.5% | 47.2% | 1.8 p.p. |
| EBITDA net non recurring | 2,572 | 2,900 | 3,003 | 3,129 | 11,604 | 2,876 | 11.8 |
| EBITDA margin | 45.6% | 49.5% | 49.6% | 49.9% | 48.7% | 47.2% | 1.6 p.p. |
| EBITDA After Lease net non recurring | 1,780 | 2,152 | 2,294 | 2,440 | 8,666 | 2,184 | 22.7 |
| EBITDA margin | 31.6% | 36.7% | 37.9% | 38.9% | 36.4% | 35.8% | 4.2 p.p. |
| CAPEX | 1,289 | 925 | 998 | 1,292 | 4,504 | 1,355 | 5.1 |
| % on revenues | 22.9% | 15.8% | 16.5% | 20.6% | 18.9% | 22.2% | (0.7 p.p.) |
| KPI's | | | | | | | |
| Mobile Lines ('000) ⁽¹⁾ | 61,721 | 61,225 | 61,254 | 61,248 | 61,248 | 61,420 | (0.5) |
| Market Share on total lines ⁽²⁾ | 24.6% | 24.3% | 24.2% | 23.9% | 23.9% | 23.8% | (0.8 p.p.) |
| ARPU Mobile (R\$/month) ⁽³⁾ | 27.7 | 29.2 | 30.2 | 31.1 | 29.5 | 30.4 | 9.7 |
| TIM UltraFibra Lines ('000) | 732 | 761 | 791 | 802 | 802 | 806 | 10.1 |
| ARPU TIM UltraFibra (R\$/month) | 97.8 | 98.3 | 96.0 | 95.9 | 96.9 | 95.8 | (2.0) |
| Exchange rate AVG YTD (R\$/euro) | 5.57 | 5.48 | 5.43 | 5.40 | 5.40 | 5.38 | |

(1) Includes company lines (24k in Q1 '24)

(2) Source: Anatel (until FY '23)

(3) Gross of visitors

Reported & Organic Reconciliation

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| | Q1 '23 | | | | | Q1 '24 | | |
|---------------------------------|--------------|--------------------------|----------------------|---------------------|-------------------------|--------------|---------------------|--------------|
| | Reported | Non Organic elements | | Non recurring items | Organic comparable base | Reported | Non recurring items | Organic |
| | | Change in consolid. area | Exchange rate impact | | | | | |
| REVENUES | 3,847 | - | 36 | - | 3,883 | 3,930 | - | 3,930 |
| Domestic | 2,843 | - | (1) | - | 2,842 | 2,806 | - | 2,806 |
| Brazil | 1,012 | - | 37 | - | 1,049 | 1,134 | - | 1,134 |
| Other Activities & Eliminations | (8) | - | - | - | (8) | (10) | - | (10) |
| SERVICE REVENUES | 3,524 | - | 35 | - | 3,559 | 3,673 | - | 3,673 |
| Domestic | 2,551 | - | (1) | - | 2,550 | 2,584 | - | 2,584 |
| Brazil | 981 | - | 36 | - | 1,017 | 1,099 | - | 1,099 |
| Other Activities & Eliminations | (8) | - | - | - | (8) | (10) | - | (10) |
| EBITDA | 1,039 | - | 17 | (420) | 1,476 | 1,420 | (80) | 1,500 |
| Domestic | 582 | - | - | (418) | 1,000 | 886 | (80) | 966 |
| Brazil | 459 | - | 17 | (2) | 478 | 535 | - | 535 |
| Other Activities & Eliminations | (2) | - | - | - | (2) | (1) | - | (1) |
| EBITDA After Lease | 769 | - | 12 | (420) | 1,201 | 1,157 | (80) | 1,237 |
| Domestic | 454 | - | - | (418) | 872 | 752 | (80) | 832 |
| Brazil | 317 | - | 12 | (2) | 331 | 406 | - | 406 |
| Other Activities & Eliminations | (2) | - | - | - | (2) | (1) | - | (1) |

For further questions please contact the IR team



(+39) 06 3688 2500



Investor_relations@telecomitalia.it



Website
Gruppotim.it